WELCOME TO OCRA WORLDWIDE

OCRA Worldwide represents an innovative and creative association of multi-disciplined specialists that span the globe. Our collective aim is the provision of workable solutions that help you achieve maximum benefit while reducing the costs of managing and developing your international interests.

Over three and a half decades in the corporate services industry has made us acutely aware that our clients have ever-changing needs. In anticipation of your needs we apply continual refinement to everything we do, an approach that has made OCRA Worldwide the trusted provider of choice.

A pioneering spirit, professionalism and unmatched knowledge of regional markets sets us apart from the competition. With a network of strategically placed global offices, you are assured of our unwavering assistance with, and focus on, your international affairs.

Our group is an innovative and creative association of multi-disciplined experts spanning all corners of the globe. Our collective aim is to provide real and workable solutions in order to help our clients achieve maximum benefits, while reducing costs.

As a client of OCRA Worldwide you are guaranteed professional standards and sustainable quality in every service that we deliver; assurances that are hard to find in today’s international uncertainty.

We look forward to welcoming you to our world and extending our portfolio of services to you.
A global presence coupled with unrivalled regional expertise has made it possible for us to assist thousands of clients with the establishment of robust, workable solutions.

OCRA Worldwide has operated in the corporate services industry since 1975 and has established 17 international offices spanning every continent. Our global team consists of 350 multilingual professionals specialising in the legal, accounting, banking, international tax, trade and chartered secretarial disciplines.

As a fully co-ordinated organisation, the OCRA Worldwide network offers services of a consistently high standard, backed by our global ISO 9001 accreditation and an unshakeable focus on providing you with professional, cost-effective solutions at all times.
Strategically located in the world’s key international business centres, our multilingual teams comprising legal, accounting, company, trust and taxation specialists, provide local expertise with an international perspective.

Where possible, our services are delivered in your spoken language, leaving you with the satisfaction of clear communication despite language or cultural differences. This expertise relates to the following key areas of our service delivery:

- Offshore company formation in all major jurisdictions
- Company formation in all European countries
- Company formation in all 50 states of the USA
- Company formation in Asia, Australia and New Zealand
- Branch registration of foreign corporations
- Company management and administration
- Establishment of trusts and foundations
- Trusteeship and provision of foundation councils
- Corporate structuring and re-structuring
- Corporate tax planning
- Configuring market entry
- Compliance and risk assessment
- Accounting
- Yacht registration and management
- Aircraft registration, management, sales and consulting
- E-commerce and e-gambling

DELIVERING GLOBAL STRATEGIES THAT REDUCE COSTS, PROTECT WEALTH AND MAXIMISE PROFIT
EXECUTIVE TEAM

BART DEKKER – LLM
Bart Dekker studied International Law at the University of Amsterdam and gained experience in international business and corporate structuring with a major international banking group. He joined OCRA Worldwide in 1995 as Managing Director of the group’s Hong Kong operation and is Joint Group Managing Director with overall responsibility for operations in Asia and Australia, and joint responsibility for group operations.

STEPHEN PORTER
Stephen Porter joined the group in 1989 and is a Group Director, a Director of OCRA (Isle of Man) Limited, and a Client Services Team Leader in the Isle of Man. Stephen specialises in working with European and international entrepreneurs, as well as professional firms in the Isle of Man and Europe. He has operated at board level with a variety of client organisations and can offer in-depth advice on board governance and compliance requirements.

DHARMESH NAIK – BSc, Eng, Cert (Comp), TEP, FMlod
Dharmesh Naik is a graduate of the University of Allahabad in India where he obtained his Bachelor of Engineering in Computer Science. He is a member of STEP, ITPA, IFA and the Institute of Corporate Governance in Mauritius. He joined the group in 2000 and is now Managing Director of OCRA (Mauritius) Limited, responsible for operations in the Middle East, India and the Indian Ocean region, as well as for the group’s IT systems.

MICHAEL CLIFFORD
Michael Clifford joined the group in 1990 and is now Managing Director of the group’s UK Corporate Services operation and Chief Operating Officer of OCRA (London) Limited. He has extensive experience in the corporate services industry and is responsible for e-business, logistics and day-to-day operations.

JOAO FERREIRA – Managing Director
Joao Ferreira is a qualified public accountant in Luxembourg and has a Masters degree in Economics. He is Managing Director of OCRA Luxembourg and is responsible for day to day operations.

PAOLO CORBI
Paolo Corbi is Managing Director of OCRA Switzerland Sàrl. Paolo is a Swiss Certified financial expert and an experienced company manager. He specialises in portfolio management and in the structuring of Swiss corporate entities for corporate wealth management.
MICHAEL ZAMMIT

Michael Zammit is the Managing Director of OCRA (Malta) Limited and is responsible for day-to-day operations. Having gained over 10 years’ experience in corporate administration, Michael oversees a portfolio of high net-worth clients and provides technical consultancy on e-commerce and iGaming business. He is also a member of the Institute of Financial Services Practitioners.

CHRISTOS VASSILIADES – Attorney at Law

Christodoulos Vassiliades is an Attorney-at-Law practising in the fields of corporate law, trust law, banking, tax law, shipping law and other commercial matters. He has extensive experience in the use of Cyprus Offshore Companies, double tax treaties and International tax planning.

DRA. ELITA CORREIA AMARAL – Director

Elita Amaral was educated in the UK and is a law graduate from the University of Lisbon where she also took a post-graduate degree in European Studies. Having started out as a legal counsel to Madeira Management, she was appointed Director in 1995. She is a member of the International Tax Planning Association.
OUR PERSONAL APPROACH
CLOSER TO YOUR INTERESTS AT HOME AND ABROAD

Our actions are guided by a professional reputation that is based on integrity, the maintenance of the highest ethical standards, and mutual trust. By focusing on your needs and concerns, we strive to build a lasting relationship with you that will form the basis upon which we develop and execute our tailored strategies and solutions.

This personal approach ensures the efficient delivery of a custom-designed solution that meets your individual requirements.

OUR CLIENTS COME FROM ALL WALKS OF LIFE

OCRA Worldwide’s clientele represent a diverse cross-section of global businessmen and women, expatriates and high net-worth individuals who share a keen sense of wealth preservation, entrepreneurialism and a passion for dealing in the world’s marketplaces.

We understand that you face many challenges and that you therefore expect excellence from the people with whom you choose to do business.

Just as we tailor our services to meet your needs, we also tailor our relationships to suit the scale and nature of our interactions with you. Our services focus on the following client profiles and are flexible enough to accommodate your most specific needs.

OUR CLIENT RELATIONSHIPS

- **CORPORATE CLIENTS**
  - Small to Medium Enterprises
  - Entrepreneurs
  - Sole Traders
  - Multinational Corporations

- **PRIVATE CLIENTS**
  - Ex-patriates
  - High Net-Worth Individuals
  - Yacht Owners
  - Aircraft Owners

- **PROFESSIONAL INTERMEDIARIES**

- **AFFILIATES**
PRIVATE CLIENTS

EXPATRIATES

As an expatriate you are amongst a reported seven million people either working or living abroad. Your priorities centre around ensuring the security of your income and assets, and the structuring of your finances for maximum tax efficiency.

OCRA Worldwide has been a trusted service provider to expatriates across the world for over three and a half decades. We understand the needs, challenges and the advantages brought by expatriate status. We also understand your individual circumstances and the need to give you personalised advice and support, wherever you may live.

HIGH NET-WORTH INDIVIDUALS

While wealth offers access to many forms of investment such as property and yacht and aircraft ownership, it also provides unique challenges. The biggest of these is protecting and keeping it!

OCRA Worldwide has provided many of the world’s high net-worth individuals with bespoke solutions that keep their assets secure. As a high net-worth client making use of our services, you are assured peace of mind in the knowledge that our services are delivered in full cognisance of national and international laws, cultures and traditions.

ENTREPRENEURS

The world’s economies are driven by entrepreneurs; the pioneers and risk-takers who develop innovations, implement new methods, create jobs and wealth, and contribute to a more vibrant global economy.

When you are ready to exploit new ideas, expand into new markets, or engage in cross-border transactions, OCRA Worldwide is well placed to assist with ownership structures, outsourcing or managing triangulation and payment execution. From start to finish OCRA Worldwide deploys experienced commercial specialists to guide you through the process.

Besides the above client profiles, our private clients include a range of personalities and situations. We assist businessmen, immigrants and senior executives working away from home, and entertainers, sportsmen, authors, musicians, engineers, scientists and other personalities owning intellectual property rights, with solutions that protect what is theirs.

CORPORATE CLIENTS

SMALL TO MEDIUM Sized ENTERPRISES (SMEs), OWNER MANAGED BUSINESSES (OMBs) & ENTREPRENEURS

If your company is an SME or OMB, OCRA Worldwide is your valued partner, working with you to ensure that your business is structured so that it develops and grows while you focus on what you do best.

With cost reduction and profit maximisation at the heart of what we do, some of the essential aspects of your business that we focus on include:

- Structuring your international business for maximum financial efficiency
- Using offshore and onshore structures
- Cost reduction by outsourcing elements of your business such as manufacturing, IT, accounting and payroll
- Protecting your business’s wealth from predators
- Reducing the cost of expansion into new markets by using our virtual office services

CORPORATE CLIENTS (continued)

MULTINATIONAL CORPORATIONS (MNCs)

Maximising the efficiency and effectiveness of your corporation’s international structures involves complex decision-making that needs to take many factors into consideration. We recognise your need to reduce your global business costs, and to preserve your assets while maximising profits.

To help your decision-making process we offer insightful advice on, and assistance with, the following:

- Foreign direct investment
- Use of double tax treaties to minimise or mitigate double taxation
- Structuring of cross-border investments
- Corporate structures for international trade
- Transfer pricing and VAT registration in Europe
- Re-invoicing and back-to-back letters of credit
- Group finance companies
- Captive insurance companies
- Intellectual property and royalty companies
- Compliance, due diligence and Sarbanes-Oxley compliance
- International employee benefits and incentive structures
- Cost-efficient international outsourcing and virtual offices
- Health insurance for international employees
- Payroll solutions for project teams working overseas

PROFESSIONAL INTERMEDIARIES

Intermediaries work with OCRA Worldwide because they seek specialist knowledge of a jurisdiction, or a preferred corporate or trust services provider.

OCRA Worldwide has spent over 35 years building a carefully selected global network of professional clients that includes accountants, lawyers, banks, trust companies, fiduciaries, independent financial advisors and tax advisors.

We recognise that local advisors have detailed knowledge of the resources, abilities and aspirations of their clients, and as a result we position ourselves as a value-added partner in your advisor-client relationship.

We encourage local advisors to use OCRA Worldwide as a specialist resource provider dealing only with specific areas of clients’ affairs.

Let us help you keep your client promises.

AFFILIATES

OCRA Worldwide’s affiliate programme is for qualifying professional firms, sole practitioners and companies wishing to participate in, and become an integral part of, our global corporate services operation.

Affiliates are generally not agents of OCRA Worldwide, but market our service offerings in countries where we have no physical presence. They add great value to our service delivery by providing local and regional advice related to international trade and investment.

Qualifying affiliates are offered the following by OCRA Worldwide:

- Training in both technical and compliance expertise
- Online access to our knowledge base
- Client referrals where applicable
- Monthly newsletters
- Access to our compliance and procedures manuals
- Participation in OCRA Worldwide’s affiliate conferences
- Access to our expertise and global network
- Legal and tax source materials
- Advice and support relating to client matters

QUALITY ASSURANCE

OCRA Worldwide is an ISO 9001:2008 accredited company. Our internal compliance and audit procedures form an integral part of our service delivery. As a result, we are well placed to help you with all your global compliance needs.
OUR INSIGHTS
NEW OPPORTUNITIES. NEW CHALLENGES

Conducting your affairs at an international level can place you in unfamiliar territory. OCRA Worldwide’s international network of specialists offers you globally managed solutions underpinned by invaluable insights into the tax, legal, banking and business requirements of the world’s regions and marketplaces.

Selecting the correct solution for an offshore operation can be daunting, but OCRA Worldwide offers a number of solutions to combat the challenges of market entry, international trade and investment, wealth management, privacy and regulatory borders.

Making use of our breadth of experience, resources and technical skill means that creative solutions to complex problems are always at hand.
OUR WORLDWIDE OFFICES

ISLE OF MAN – Regional Head Office
Sets the standard for the services offered by the group employing over 40 skilled staff and administering more than 3,000 companies and trusts from this secure and highly advantageous offshore location.
OCRA (Isle of Man) Limited is licensed by the Financial Supervision Commission of the Isle of Man.

LONDON
Our two London offices specialise in the use of UK business entities for British and European market entry and international trade and investment – offering turnkey business support services for London-based operations.

LUXEMBOURG
Arranges for the incorporation, administration and domiciliation of all types of Luxembourg corporate entities which offer specific and renowned advantages.

SWITZERLAND
Provides customised advice relating to the establishment of Swiss companies for international trade and investment utilising Switzerland’s extensive double taxation agreements.

UNITED ARAB EMIRATES
Provides corporate services for the incorporation and management of offshore and international companies with particular expertise with regard to the establishment, management and application of the Ras Al Khaimah International Company.

CHINA
From Shanghai and Beijing our offices in China are focused on foreign businesses and investors looking to set up in China.

HONG KONG – Regional Head Office
Provides corporate and trust services and tax planning solutions to the Asia Pacific markets, as well as investors and expatriates moving into this region.

BRUNEI
Delivers corporate services from this growing offshore jurisdiction offering a stable economic and political climate, client confidentiality laws and a low tax regime.

SINGAPORE
Provides professional corporate services for the incorporation and management of Singapore and offshore and international companies, helping clients worldwide take advantage of Singapore’s financial infrastructure, client confidentiality laws and its investor and non-resident friendly tax regime.

MAURITIUS – Regional Head Office
Provides full administration and management for companies domiciled in offshore centres with specialised expertise in the use of Mauritius GBCI, GBCII and Seychelles companies.

AUSTRALIA
Serves Australian nationals, professional intermediaries and foreign clients seeking to do business in Australia.

MADEIRA
Offers particular expertise in company incorporation and administration, ship registration and management, double tax treaty planning, and the use of Madeira’s free trade zone.

MALTA
Consults on business licensing requirements (financial and banking), collective investment schemes, captive insurance, and online gaming business in Malta.

_CYPRUS_
Provides expertise with regard to the use of Cyprus companies for tax planning as well as a full range of administration and management services for companies domiciled in a variety of offshore jurisdictions.

SEYCHELLES
Ideally placed in this leading offshore centre to offer vehicles for companies and individuals seeking a tax-efficient base for their operations.

MAITRITUS
Isla de Man Regional Head Office
Sets the standard for the services offered by the group employing over 40 skilled staff and administering more than 3,000 companies and trusts from this secure and highly advantageous offshore location.
OCRA (Isla de Man) Ltd is licensed by the Financial Supervision Commission of the Isle of Man.

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BRUNEI
Delivers corporate services from this growing offshore jurisdiction offering a stable economic and political climate, client confidentiality laws and a low tax regime.

SINGAPORE
Provides professional corporate services for the incorporation and management of Singapore and offshore and international companies, helping clients worldwide take advantage of Singapore’s financial infrastructure, client confidentiality laws and its investor and non-resident friendly tax regime.

AUSTRALIA
Serves Australian nationals, professional intermediaries and foreign clients seeking to do business in Australia.
Our Services
Designed Around Your Needs and Objectives

With a specific focus on offshore and onshore company management and trustee services, OCRA Worldwide establishes and administers secure company and trust structures designed to reduce tax, protect wealth and facilitate international business.

We offer a customised incorporation service on a global scale. Whether you plan to establish a corporate presence in the USA, Europe, Asia or elsewhere, our service is rapid, competitively priced, and solutions driven.
WITH A COMPREHENSIVE SERVICE OFFERING, OCRA WORLDWIDE IS THE PREFERRED PARTNER FOR INDIVIDUALS AND CORPORATIONS WORLDWIDE.

ADVISORY SERVICES
Our international team of lawyers, accountants and commercial experts are fully conversant with international business and tax treaties, offering you bespoke advice on business and investment matters including:

- Selection, establishment and maintenance of company or trust structures
- Establishment and maintenance of foundations
- Establishment or restructuring of international or offshore operations
- Market entry into China, Asia and Europe
- Outsourcing and procurement in China
- Corporate structuring, financial engineering and tax and VAT planning
- Implementation of trading, investment and other structures
- Domestic and overseas property ownership
- Contractual matters, billing and other day-to-day affairs of corporate structures
- Utilising structures domiciled in high tax areas for international tax planning
- Implementation of business start-ups
- Implementation of cubicle/physical presence operations
- Utilising double tax treaties

COMPANY FORMATION & DOMICILIATION SERVICES
OCRA Worldwide offers you a customised incorporation service on a global scale, whether establishing a corporate presence in Europe, USA, Asia, or elsewhere. Our incorporation and related services include:

- Offshore company formation in all jurisdictions
- Company formation in all European countries
- Company formation in all 50 states of the USA
- Company formation in Asia, Australia and New Zealand
- Branch registration of foreign corporations
- Representative office registration
- Provision of registered office facilities
- Provision of registered agents
- Provision of local representatives and agents

COMPANY MANAGEMENT, SECRETARIAL & COMPLIANCE
We provide you with security of having your company structured properly in accordance with legislation and the statutory records and annual returns maintained on sophisticated company secretarial software ensuring the company fulfills its obligations each year. These services include:

- Provision of professional directors and nominees owners
- Provision of company secretaries, managers and other officers
- Establishment and maintenance of statutory records
- Corporate structuring
- Issuing of share certificates or other ownership instruments
- Preparation and filing of annual returns
- Preparation and filing of license applications
- Preparation, filing and payment of license fees
- Notarisation, apostilling and legalisation of corporate documents
- Translation services in all major languages
- Corporate governance and international compliance

COMMERCIAL SERVICES
OCRA Worldwide’s range of commercial services support and enhance your business activities, and include:

- Turn-key administrative services for client companies
- Project management
- Escrow and fiduciary services
- Legal and taxation advice and opinions
- Drafting commercial agreements, consultancy and employment contracts
- Assistance in the opening and operation of bank accounts
- Trading and letter of credit services
- A turn-key service for companies trading in or with the European Union, including VAT registration, the filing of VAT returns, management accounting, audit of documentary credit transactions, cash management and banking, etc.
- Payroll solutions and management
- International personal pension schemes

ACCOUNTING SERVICES
Entrusting us with your accounting activities gives you access to OCRA Worldwide’s global expertise, freeing yourself and your team up to focus on core areas of expertise. We provide:

- Accounting, financial reporting and consolidation
- Preparation of management and statutory accounts
- Arranging audits
- VAT advice, registration and related services
- Financial modelling and forecasting
- Preparation of business plans
- Preparation and filing of tax returns
- Tax computation and submission
- Debt analysis and recovery services

E-COMMERCE SERVICES
Through our group subsidiary based in Mauritius, E-Solutions Limited, we offer turn-key solutions which include:

- Website design
- Database and application development
- Web strategy and programming solutions
- Web localisation/transaction management
- Site maintenance and support
- Domain name registrations
- Offshore web hosting
- Email hosting, screening and management
- Email marketing
- Internet marketing and positioning
- Credit card merchant accounts
- Online payment processing

VIRTUAL OFFICE SERVICES
Our customised virtual office services provides you with everything you need to run an office without having to pay the rent, salaries, and overhead costs of a normal office. These services include:

- A prestigious city business address
- A local telephone number answered by our customer service centre
- Call transfers to any global location
- Telemarketing
- Use of a fax number enabling receipt and forwarding
- Mail acceptance and forwarding
- Touch down office and meeting room facilities
- A wide range of business support services
- IT management and assistance
- Online Office Manager

YACHT & AIRCRAFT MANAGEMENT
Based in the Isle of Man, OCRA Marine and OCRA Aerospace provide solutions offering cost-saving benefits for both yacht and aircraft owners. Our services include:

- Yacht and aircraft registration in a variety of jurisdictions
- Liaising with classification societies
- Full management and administration
- Compliance and certification
- Marine surveys
- Tax and VAT management
- Temporary EU importation services
- Insurance management services
- Management of finance
- Crew management services
- Notarisation and legalisation of documents
- Aircraft acquisitions and sales

TRUST & TRUSTEE SERVICES
A fiduciary structure helps preserve your wealth and offers greater flexibility with regards to the management and distribution of your assets. The most common type of fiduciary structure is a trust; a binding arrangement whereby assets are transferred to a “trustee” who is required to administer the trust assets for the benefit of specified beneficiaries strictly in accordance with the terms of the trust. OCRA Worldwide’s licensed trust and trustee companies offer you:

- A bespoke service regarding the establishment of an offshore trust
- Trusteeship and related services
- Administration of the trust funds
- Trust accounting and maintenance of asset ledgers
- Reporting and filing as appropriate
- Guidance

FOUNDATIONS
Foundations are a very important component when structuring the ownership of family and corporate assets, and are particularly important in regions where trusts are not recognised. They are in many respects similar to corporate entities but afford the protection and continuity derived from the use of trusts. Practical uses for foundations include:

- Holding assets which can be passed on from one generation to the next (estate planning)
- Asset protection
- Inheritance tax planning
- Avoidance of forced heirship rules
- Maintenance of corporate control
- Separation of voting and economic benefits
- Employee share option schemes
- Pension funds
- Art collections
- Charitable purposes

OTHER SERVICES
In addition to the services listed above, OCRA Worldwide also offers assistance with:

- Family office services
- Immigration and nationality issues
- Intellectual property, trademark, patent and royalty work
- Consultancy services for high net-worth individuals, companies, financial institutions, and governments
- Special projects
OUR SOLUTIONS
CONNECT OPPORTUNITIES. UNLEASH POTENTIAL

OCRA Worldwide’s strength lies in its ability to deal with a wide range of international business and market entry challenges. Whether your interest is wealth protection, trade, investment, property ownership or banking, our carefully cultivated network of government, customs, banking and supplier relationships across the globe, developed over more than 35 years, ensures that you have the full support of the international trading community as you discover and enter markets far away from home.

Our worldwide connections span 17 key offshore fiduciary and financial centres, making us sensitive to issues of culture and language, and allowing us to bridge gaps that can threaten international business success.

- International banking
- International investment structures
- International trading structures
- Property ownership structures
- International payroll solutions
- Personal Service Companies (PSCs)
- International healthcare
- International personal pensions
- Trust and trustee services
- Foundations
- Estate planning
- Double tax mitigation
- E-commerce and e-gambling solutions
- Yacht and aircraft ownership structures
- Virtual office services

OFFERING YOU AN INTERNATIONAL OUTLOOK AND THE SUPPORT OF A TRUSTED CORPORATE SERVICE PROVIDER
OCRA Worldwide’s Network of Professionals Looks Forward to Offering You Private and Corporate Solutions in the Following Areas:

**International Banking**
Allow OCRA Worldwide to introduce you to leading banks in premier international financial centres offering a range of accounts in all major currencies, as well as investment related products and online banking. These banks also offer (subject to status) trade finance, property, yacht and aircraft mortgages.

**International Investment Structures**
Globalisation has made the holding company’s location an important consideration in any international structure where there is a desire to minimise tax charges on the flow of income and capital gains. OCRA Worldwide establishes or restructures the international operations of corporate clients utilising the world’s double tax treaties.

**International Trading Structures**
Tax-efficient trading in the procurement and supply of goods and services is key to the success of many ventures. OCRA Worldwide helps you utilise certain corporate entities with the aim of affording you treaty relief, as well as other mechanisms that offer tax reduction benefits.

**Property Ownership Structures**
Clients wishing to purchase real estate in the United Kingdom for investment, leisure or retirement purposes can benefit from OCRA Worldwide’s expertise in the establishment of corporate or trust structures. These structures address capital gains tax issues, inheritance tax and forced heirship rules, and provide substantial benefit to those who explore their uses.

**International Payroll Solutions**
OCRA Worldwide offers outsourced payroll functions suitable for organisations employing project teams and contractors abroad. We continuously develop and refine tax-efficient solutions to meet your corporation’s international trade needs.

**Personal Service Companies (PSCs)**
With OCRA Worldwide’s assistance, clients who provide professional services in the construction, engineering, aviation, shipping, finance, computer software and entertainment industries can achieve significant tax saving benefits through the establishment of a Personal Service Company.

**E-Commerce & E-Gambling Solutions**
OCRA Worldwide specialises in offshore, e-commerce and e-gambling operations; utilising new legislation and regulation offered by the world’s premier jurisdictions to the benefit of owners and shareholders in these ventures.

**International Healthcare**
OCRA Worldwide offers expatriates and members of the international business community access to competitively priced and trusted international healthcare insurance.

**International Personal Pensions**
If your work involves secondments to overseas offices, an international pension located in the Isle of Man may provide a cost-effective and robust solution. OCRA Worldwide can establish, manage and maintain your solution.

**Trust & Trustee Services**
In today’s uncertain world, your wealth and assets need protection – something that OCRA Worldwide is ready to assist you with by creating the structures and framework required. The most widely used vehicle for asset protection is the trust. A trust is able to hold a variety of assets including immovable assets, stocks and shares, investment products, real and intellectual property, bank deposits and life insurance policies.

**Foundations**
Foundations have been in use since the late 1930s when their primary use was to provide protection for assets as well as confidentiality. Foundations have since become well known and acceptable in many civil law jurisdictions where trusts are less well known.

**Estate Planning**
Wealth succession is a complex issue and careful planning is essential. OCRA Worldwide works together with your professional advisors to ensure the deployment of the most tax-efficient solutions with the aim of providing maximum long-term benefit.

**Double Tax Mitigation**
If you derive income from a country where you are not resident, you face the danger of being taxed twice on the same income. If you are working abroad in the short or long term, our senior consultants can help ensure that you gain maximum advantage from global tax treaties, and check that double taxation does not apply before you make any financial commitments.

**Yacht & Aircraft Ownership Structures**
OCRA Marine and OCRA Aerospace help you benefit from the advantages available through properly structured ownership and registration procedures. These benefits include reducing VAT exposure within the EU, finance packages, and where appropriate, solutions for crew members. We also offer specialist consulting services relating to the acquisition and sale of aircraft.

**Virtual Office Services**
Setting up an operation abroad can consume extensive resources. OCRA Worldwide offers cost-effective business presence solutions from 17 locations around the world.
OUR GUIDING PRINCIPLES
PROTECTING YOUR INTERESTS, AND OURS

OCRA Worldwide’s professional reputation and integrity is based on mutual trust; engendered by consistently maintaining the highest ethical standards in all our dealings. These standards include professional independence in all the work we do, and applying the strictest confidence to any information that we receive from our clients.

PRICING POLICY & FEES
Choosing OCRA Worldwide means that you are accessing a global network that, based on its scale, allows us to pass very favourable rates on to you, our client. Our success is partly due to the delivery of cost-effective solutions; something that is reflected in the competitive level of our pricing when compared to other leading names in the industry.

OCRA Worldwide’s fee policy is completely transparent. Starting with the upfront agreement of fees with our clients, and confirmation of these by way of written quotation or contract; no assignment is initiated until you are satisfied that you have entered into a fair arrangement with us.

To simplify matters, OCRA Worldwide’s fees are divided into four components:

<table>
<thead>
<tr>
<th>SET UP FEES</th>
<th>GOVERNMENT FEES</th>
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<tbody>
<tr>
<td>Fees for establishing companies,</td>
<td>Filing fees upon incorporation,</td>
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<tr>
<td>trusts, foundations and/or other</td>
<td>annual taxes, license fees,</td>
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<td>SPVs.</td>
<td>etc.</td>
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<tr>
<th>ANNUAL FEES</th>
<th>MANAGEMENT FEES</th>
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<tbody>
<tr>
<td>Provision of corporate statutory</td>
<td>Fees agreed with you prior to</td>
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<td>services, professional directors,</td>
<td>undertaking any assignment.</td>
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<tr>
<td>nominees and trustees.</td>
<td>These fees can be based on</td>
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<td>time or at a fixed rate.</td>
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CODE OF CONDUCT
OCRA Worldwide complies fully with relevant international laws and regulations, and delivers best business practice standards in all our interactions.

The group’s global code of conduct outlines a clear framework that governs our approach to doing business, and reflects the commitments contained in our business philosophy.

OCRA Worldwide was also awarded a global ISO 9001 quality accreditation in 1997; a certification that makes us unique within the corporate and trust service provider industry.

Where required by law, all the group’s operating companies hold licenses to act as corporate service providers or trustees.

DUE DILIGENCE
At OCRA Worldwide, we are ever mindful of the laws and regulations governing the prevention of international money laundering. To safeguard your interests and ours, we implement strict risk control procedures and apply thorough due diligence while exercising a commercial appreciation of the practicalities of doing business.

While we respect and honour your confidentiality, we are also committed to undertaking full and thorough due diligence of our clients’ identities, places of residence, and the nature of their businesses. To meet these standards it is a requirement that we are fully informed of the rationale behind the establishment of a corporate or trust structure and its modus operandi.

MUTUAL TRUST AND PROFESSIONAL REPUTATION GO HAND IN HAND.
WE PLACE A VERY HIGH VALUE ON BOTH.
If our brochure has highlighted a need that you or your clients may have, then OCRA Worldwide looks forward to delivering a personal or business solution designed to safeguard wealth, reduce business costs and maximise profits. OCRA Worldwide never closes for business, speaks many languages and is intimately connected with the world’s cultures. Above all else our business is about people, and ours look forward to assisting you.
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