Programme focus

- The role of advisory within the wealth management industry
- The role of family business structuring for wealth planning in Italy
- Mobility of clients: opportunities from the new tax residence regime
- International inheritance rules: Brussel IV and the new legal environment from an Italian perspective
- The new Italian legislation about the 3rd sector, charity and disability
- Trust and estate planning: a comparative analysis of Italian landmark rules
- Compliance and estate planning after the IV anti-money laundering directive: the role of advisors
- The new vocabulary of wealth planning

KEYNOTE ADDRESS FROM:
Gen. Div. Michele Carbone
Comandante Regionale Toscana della Guardia di Finanza
Paola Musile Tanzi
SDA Bocconi School of Management and University of Perugia

AS WELL AS A HOST OF SPEAKERS FROM ACROSS ITALY, INCLUDING:
On. Maurizio Bernardo
Italian Parliament MP – Head of IV Finance Commission
Fabrizia Lapecorella
Ministry of Finance
Dr. Giuseppe Malinconico
Agenzia delle Entrate

This conference will be presented in English

Conference Discount
EUR100 discount offered if you are attending both the STEP Italy Conference and the STEP Europe Conference.*
Find out more about the STEP Europe Conference on 24-25 November at www.step.org/europe2017

*This discount is per delegate and can only be used when the same delegate is attending both conferences. This discount is not transferable for colleagues at the same firm.

CPD ACCREDITATION
This event is accredited by Chartered Accountants Association of Rome and the Lawyers Association of Rome. For those needing to measure CPD in hours, this event would qualify as 8 hours CPD for the Chartered Accountants Association of Rome and 6 hours CPD for Lawyers Association of Rome.

Sponsors include
Welcome to the STEP Italy conference in Rome

A new alphabet for wealth planning requires a full understanding of the new world of opportunities of these challenging times. Italy plays its role in the global environment as an entrepreneurial hub within a beautiful country, fully inserted in the international environment. Private banking and wealth management are one of the top industries in Italy and many families face cross-border issues. A new relationship with authorities sets a new environment for global families too. At a potentially historic period of fast-moving changes in the world, we will focus on traditional, current and future issues for international families, looking across generations.

The Italian STEP conference will be in English, with the option of Italian translation.

We will discuss the new role of advisory within the wealth management industry. With the relevant help of panelists we will discuss various relevant issues:

- Governance of business families,
- Attraction of Italy for High-net-worth individuals (HNWI’s),
- Role of international laws for inheritance,
- Trust & estate planning landmark rules, and
- Newly introduced set of rules for the charity and philanthropy world.

This new environment makes Italy one of the most attractive legislations worldwide.

With the essential contribution of academic professors, keynote speakers from the Italian Government and Parliament, we will discuss the impact of new rules about anti-money laundering on wealth structuring and privacy.

STEP EUROPE CONFERENCE 2017

Advising International Families in Europe

Programme focus

- The global outlook and the Italian economy
- High-net-worth Individuals (HNI) and tax competition in Europe (res. non-dom. legislations)
- Anti-avoidance legislation and tax planning
- International tax law conflicts on residence of individuals
- Corporate governance and succession planning of family-owned companies
- “Non-legal” issues affecting wealth of family-owned companies: co-operation vs litigation
- Wealth planning instruments (insurance policies; trusts; foundations; corporate vehicles / holding co.; family-owned investment funds)
- International trust litigation
- Planning according to the EU Succession Regulation
- Bank vs family office
- Alternative asset classes: from art to wine
- Compliance duties (FATCA, CRS, anti-money laundering and the like)

Receive a discount of EUR100 at the STEP Europe Conference when you book a place at the STEP Italy Conference*

Find out more about the STEP Europe Conference at www.step.org/europe2017

*This discount is per delegate and can only be used when the same delegate is attending both conferences. This discount is not transferable for colleagues at the same firm.
THURSDAY 23 NOVEMBER

9:30am Registration & refreshments
  Exhibits open

10:15am Welcome from STEP Italy
  Luigi Belluzzo TEP, Chair of STEP Italy

10:20am Welcome from STEP Europe
  Maurizio Cohen TEP, INTERLAW MONACO

10:25am Welcome from STEP Worldwide
  Patricia Wass TEP, Worldwide Chair of STEP

10:30am Keynote Address - The role of advisory within the wealth management industry
  Paola Musile Tanzi, SDA Bocconi School of Management and University of Perugia

11:15am Networking & refreshments

11:45am Italian Special Interest Group Sessions
  Option 1 Business Families
  The role of family business structuring for wealth planning in Italy
  Guido Feller TEP, Azimut Capital Management
  Achille Gennarelli TEP, J.P Morgan International Bank Ltd
  Lorenzo Polleroni TEP, Credit Suisse (Italy) S.p.A.
  Ernesto Sellitto TEP, CA Indosuse Wealth (Europe), Italy Branch

  Option 2 International Clients
  Mobility of clients: opportunities from the new tax residence regime
  Alberto Chiesa TEP, Banco Esperia S.p.A.
  Giulia Cipollini TEP, Withers Studio Legale
  Andrea Tavecchio TEP, Tavecchio Caldara & Associati
  Antonio Tomassini TEP, DLA Piper Studio Legale Tributario Associato

  Option 3 Cross-Border
  International inheritance rules: Brussel IV and the new legal environment from an Italian perspective
  Professor Stefania Bariatti, Univ. Milano
  Professor Andrea Moja TEP, University of Brescia
  Daniele Muritano TEP, Notaio
  Raul-Angelo Papotti TEP, Chiomenti

  Option 4 Philanthropy and Charity
  The new Italian legislation about the 3rd sector, charity and disability
  Gabriele Sepio TEP, ACTA
  Vincenzo Stuppia TEP, Fidelio Fiduciaria S.r.L.
  Tiziano Tazzi TEP, Fondazione Lang Italia
  Tommaso Tisot TEP, Professional Trust Company Srl

11:30am Networking & refreshments

12:00pm Keynote Address - The role of advisory within the wealth management industry
  Paola Musile Tanzi, SDA Bocconi School of Management and University of Perugia

1:30pm Networking lunch

3:00pm Keynote Panel Session - Compliance and estate planning after the IV anti-money laundering directive: the role of advisors
  Moderator: Luigi Belluzzo TEP, Chair of STEP Italy
  On. Maurizio Bernardo, Italian Parliament MP – Head of VI Finance Commission
  Gen. Div Michele Carbone, Comandante Regionale Toscana della Guardia di Finanza
  Fabrizia Lapecorella, Ministry of Finance
  Dr. Giuseppe Malinconico, Agenzia delle Entrate
  Antonio Martino TEP, DLA Piper Studio Legale Associato e Tributario

4:30pm Networking and refreshments

5:00pm The new vocabulary of wealth planning
  • Round-up of recent cross-border case law and praxis
  • Presentation of STEP Italy position papers
  Moderator: Diana Palomba TEP, Vice Chair of STEP Italy
  Italian SIG representatives
  STEP Italy Scientific Committee representatives

6:15pm Conclusions and farewell speech
  Luigi Belluzzo TEP, Chair of STEP Italy

6:30pm Close of Conference

8:00pm STEP Italy Cocktail Reception
  HDRÀ, Piazza San Lorenzo in Lucina, 4 00186 Rome
  Cocktail reception open to STEP Italy & STEP Europe Conference delegates and guests
  Kindly sponsored by Stewart Title Ltd, Withers Studio Legale & Willis Italia S.p.A

FRIDAY 24 NOVEMBER

10:00am Social event
  Optional Guided Tour of the National Roman Museum
  Baths of Diocletian
  Open to STEP Italy & STEP Europe Conference delegates and guests

Register now at www.step.org/italy2017

Speaker biographies can be found at www.step.org/italy2017
Social Activities include:

23 November: STEP Italy Cocktail Reception

Kindly sponsored by Stewart Title Ltd, Withers Studio Legale & Willis Italia S.p.A

Join us at this cocktail reception to network with fellow delegates over drinks and finger food at HDRÀ in the heart of Rome and marvel at the classical architecture of this unique space boasting elegance and creativity. The perfect conversation starter to mingle with your fellow delegates after a busy day of learning and networking.

Fee: Complimentary for delegates. EUR75 for guests

24 November: Optional guided tour of the National Roman Museum Baths of Diocletian

Join us for a two-hour guided walking tour of the Baths of Diocletian. Built around the end of the third century AD, they are the city’s largest network of thermal baths, and were able to host more than 3,000 bathers at once. The guided tour will be presented in English, and is open to STEP Italy & STEP Europe Conference delegates and guests.

Fee: EUR30 for both delegates and guests

ABOUT STEP

STEP is the global professional association for practitioners who specialise in family inheritance and succession planning. We work to improve public understanding of the issues families face in this area and promote education and high professional standards among our members.

STEP members help families plan for their futures, from drafting a will to advising on issues concerning international families, protection of the vulnerable, family businesses and philanthropic giving. Full STEP members, known as TEPs, are internationally recognised as experts in their field, with proven qualifications and experience.

Today we have over 20,000 Members across 95 countries. They include lawyers, accountants and other trust and estate specialists.

SPECIAL OFFER FOR NEW MEMBERS IN EUROPE

If you are joining STEP in Austria, Benelux, France, Germany Hungary, Italy or Spain, you can save EUR150 when you join before 31 December 2017. The special offer application form can be found at www.step.org/europeoffer2017

Register online to secure your place at www.step.org/italy2017